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ATLAS GMBH APPOINTED ESA PUUSTINEN AS DISTRIBUTOR OF ATLAS BRAND MACHINES IN FINLAND

Ganderkesee, July 24, 2017 – ATLAS GmbH is pleased to announce the appointment of ESA PUUSTINEN, located in Helsinki, Finland, as the official distributor of ATLAS machines in all of Finland. The new partnership adds to ESA PUUSTINEN's product offering, i.e., a full range of wheeled ATLAS-excavators as well as material handling machines.

ESA PUUSTINEN has been involved in heavy machinery business for nearly 20 years, both internationally and domestically in Finland. The company offers a full range of services, including financing solutions. The organization is currently further expanding its support capabilities through investments in service and spare parts functions as well as premises for serving customers with enhanced auxiliary equipment installation and service facilities, which will be built in Nurmijärvi during 2017-2018. To better serve their client portfolio, the company is also constantly growing their team, both in terms of quality and quantity.

Esa Puustinen, General Manager of ESA PUUSTINEN, comments on the appointment: "We are very pleased about the new distributorship agreement which entitles us with the brand ownership of ATLAS in Finland. Now that we have a full range of products in our portfolio, we will notably improve our ability to offer full-package solutions to our customers. With ATLAS, we now have also German high quality wheeled excavators and material handling machines in our portfolio."

Fil Filipov, Owner and Chairman of the ATLAS group, states with regard to the new partnership: "ATLAS is the traditionally innovative manufacturer of machinery and equipment with almost 100 years of experience in this business. I am sure that with ESA PUUSTINEN we have found an ideal partner for growing our business in Scandinavia even further."

Brahim Stitou, Managing Director of ATLAS: "Both at ESA PUUSTINEN and ATLAS, the customers' wishes always have priority and we are committed to providing them with the highest quality products and services. Quality standards and customer satisfaction are measured in terms of service performance and reliability. Therefore, I am convinced that our partnership will turn out to be mutually profitable for both our companies."

About ATLAS:

Headquartered in Ganderkesee/Northern Germany, ATLAS has been manufacturing equipment since 1919 and develops and produces wheeled, crawler and rail-road excavators, material handlers, truck-mounted loader cranes, and wheel loaders under the ATLAS® brand name as well as hydraulic cutting units and tunnel excavators of the SCHAEFF product range.

ESA PUUSTINEN



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